

CANADA'S LEADER IN EQUITY FINANCING

Scotia Capital is a trusted leader in corporate and investment banking and capital markets, and a top-ranked provider of domestic and cross-border equity financing. In 2009, we led some of the largest equity offerings in Canadian history, in Canada's most important industry sectors.*

Our team works hard to provide clients with the market intelligence that matters and we believe that when our clients succeed, we succeed too.

At Scotia Capital, our superior insight delivers outstanding results.



When *insight matters*.™

www.scotiacapital.com

* As at December 31st, 2009.

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Largest Common Equity Offering



BARRICK

US\$4,026,164,375

Common Shares

Co-Bookrunner
September 2009

Largest Preferred Share Offering



TransCanada

C\$550,000,000

Preferred Shares, Series 1

Sole Bookrunner
September 2009

Largest Private Placement



中国投资有限责任公司
CHINA INVESTMENT CORPORATION

Investment in Teck Resources

US\$1,500,000,000

Class B Common Shares

Financial Advisor
July 2009

Largest IPO in 2009



GENWORTH MI CANADA INC.

C\$945,707,900

IPO - Common Shares

Co-Bookrunner
July 2009

Largest Financial Services Offering in 2009



Manulife Financial

C\$2,500,400,000

Common Shares

Lead Bookrunner
November 2009

Largest Industrials Offering in 2009



**CANADIAN
PACIFIC
RAILWAY**

C\$510,825,000

Common Shares

Lead Bookrunner
February 2009

Largest Oil & Gas Offering in 2009



Crescent Point
ENERGY CORP

C\$575,307,625

Common Shares

Co-Bookrunner
November 2009