

# CANADA'S LEADER IN EQUITY FINANCING

Scotia Capital is a trusted leader in corporate and investment banking and capital markets, and a top-ranked provider of domestic and cross-border equity financing. This year, we participated in the largest number of equity deals in Canada, and have led some of the largest equity financing transactions in Canadian history\*.

Our team works hard to provide clients with the market intelligence that matters and we believe that when our clients succeed, we succeed too.

At Scotia Capital, our superior insight delivers outstanding results.

When *insight matters*.™

[www.scotiacapital.com](http://www.scotiacapital.com)

## Largest Common Equity Offering



**BARRICK**

**US\$4,026,164,375**

Common Shares

Co-Bookrunner  
September 2009

## Largest Preferred Share Offering



**TransCanada**

**\$550,000,000**

Preferred Shares, Series 1

Sole Bookrunner  
September 2009

## Largest Private Placement



**Investment in Teck Resources**

**US\$1,500,000,000**

Class B Common Shares

Financial Advisor  
July 2009

## Largest IPO in 2009



**GENWORTH MI CANADA INC.**

**C\$945,707,900**

IPO - Common Shares

Co-Bookrunner  
July 2009

## Largest Private/Public Placement<sup>†</sup>

**Manulife Financial**

**C\$1,150,080,500**

Public Common Shares

**C\$1,125,500,002**

Private Placement

Sole Bookrunner  
December 2008



\* As at October 30<sup>th</sup>, 2009. Based on Thomson Reuters data, including deals priced from January 1<sup>st</sup>, 2009 through October 30<sup>th</sup>, 2009, greater than \$5 million, including Common Equity, Convertible Debentures, Preferred Shares and Trust Units, and excluding Structured Products. †Excludes self-led deals.

™ Trademark of The Bank of Nova Scotia. The Scotia Capital trademark is used in association with the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and its various subsidiaries in the countries where they operate.